# Alecsandro Greco

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### SUMMARY

Australian Fashion Design graduate with hands-on experience in product development and fashion publication. Skilled in Adobe Creative Suite and styling, with a strong ability in critical path management, liaising with clients, and cross-team collaboration. Passionate about innovation and delivering commercially successful publications within fast-paced environments.

### EXPERIENCE

### Hugo Boss, Collins Street

Part Time Sales Consultant

- Developed an exceptional knowledge of brand trends for core and seasonal collections to inform styling recommendations.
- Built strong relationships clients, maintaining updated client book, so as to achieve company-set KPIs.
- Assisted in high-profile client appointments for marketing and other promotional events.
- Lead operational duties, such as visual merchandising and stocktake.

#### Sarah & Sebastian, Exhibition Street

Solderer

- Performed precision soldering to assemble or repair intricate jewellery pieces, including rings and bracelets, while maintaining high-quality craftsmanship.
- Managed sample preparation and quality checks, ensuring alignment with design specifications.
- · Liaised with suppliers to coordinate raw materials and ensure production timelines.
- Inspected completed pieces to ensure adherence to design specifications and high-quality standards, all while maintaining high customer service standards with valued clients.

#### SABA - APG & Co.

Buyer Internship

- Managed processes and procedures to deliver ranges to stores with accurate product information, using Microsoft Excel.
- Facilitated end-to-end sample management and organised competitive market comp shops, providing actionable insights for assortment planning.
- Contributed to range development by compiling insights from market research and sales data.
- Managed Buying Boards and range plans for upcoming season, using Adobe InDesign.

## EDUCATION

#### Royal Melbourne Institute of Technology (RMIT)

Bachelor of Fashion (Design)

- Average mark: 80, High Distinction.
- Relevant coursework: Fashion Design Industry Techniques, Digital Prototyping, Garment Design Techniques and Graduate Collection Launch
- Presented design proposals to audience of my peers, utilising Communication skills..
- Collaborated with colleagues for fashion collection using Leadership and Teamwork skills.
- Strong focus on publication and promotion in final graduate collection.

#### University of Westminster (London, UK)

Study Abroad Exchange Program

- One out of three selected from 100+ candidates who applied for program; selection process included interview and personal statement.
- Focused on Fashion Business Level 6 (final year) modules.
- Relevant coursework: Fashion Brand Management, Sustainable Fashion and Consumer Behaviour.
- Conducted market reports on fast fashion brands within UK market, showing strong attention to detail.
- Presented trend forecasting and consumer psychographic analysis, developing Leadership skills.
- Adapted to new culture, gaining global connections, while studying market at renowned university.

### Nov 2022

#### Nov 2023 - Present

Nov 2023 - Oct 2024

Mar 2022 - Dec 2024

Jan 2023 - Jun 2023

#### Holmesglen Institute

Certificate II in Applied Fashion Design and Technology

 Operated computer technology in TCF context, included Adobe Illustrator and Photoshop, utilising strong ICT skills. Learned fundamental skills towards working with design brief and industrial sewing equipment.

### OTHER EMPLOYMENT

#### Hospitality Employment

Worked across various industries in Waiter, Barista and Bartender roles

- Operated and maintained high-volume coffee and bartending equipment, serving 50+ customers per hour during peak periods
- Liaised with suppliers for stock orders in manager's absence so that inventory was maintained.
- Stood in for other employees when they were absent, showing flexibility and willingness to work overtime.
- Worked as a team player within high-pressure environment, showcasing enthusiasm.
- Memorised over 100+ menu items to assist guests towards optimal dining experience.

### VOLUNTEERING EXPERIENCE

#### **RMIT University Student Union**

Union Member

• Member of student-led union at RMIT that advocates for student rights and addresses community issues within the university.

#### Minus18

Monthly Benefactor

- Patron for Australian non-profit organisation that works for mental health support and wellbeing of LGBTQIA+ youth.
- Charity provides safe spaces and fights discrimination with training and resources.

#### Womin Djeka Indigenous Orientation credential

Credential attained via Credly

• Learned of Aboriginal and Torres Strait Islander peoples' knowledge, history, practices and cultures.

#### Habitat for Humanity to Cambodia

**On-site Construction Worker** 

- Operated construction machinery on site, building houses for disenfranchised families.
- Visited local orphanages to meet local organisers to discuss wellbeing of disadvantaged youth. Learned about injustices surrounding country by speaking with locals and cultural leaders.
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### SKILLS

Design and Production

Collection ideation, Adobe Suite, Trend forecasting, Fabric selection, Technical Packs, Product Development. *Communication and Leadership* 

Public speaking, Cross-team collaboration, Client engagement.

#### Time Management

Working in fast-paced environments, meeting deadlines in high-stress situations.

#### Critical Path Management

Monitoring production timelines, Troubleshooting delays, Liaising with suppliers.

#### Market Research and Trend Analysis

Competitor analysis, seasonal forecasting.

### REFERENCES

References available upon request.

Feb 2017 - Jan 2023

Mar 2022 - Dec 2024

### Jan 2018 - Nov 2024

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May 2022

#### Jun 2017